



ETC (Electronic Toll Collection)

ETC (Electronic Toll Collection) partnered with LEAP to deliver an enterprise and supplier development programme that was really quite remarkable in its impact. The program sought to build capacity for companies that were potentially to be integrated into the ETC supply chain and these included various sectors from construction to cleaning.

The LEAP way of delivering ESD support is to provide meaningful and relevant support to the beneficiaries on any program, this requires flexibility and adaptability. Beneficiaries differ in their development needs and so too do the results of their achievements after they have been on the programme, however, three beneficiaries really demonstrated exponential growth while on the programme. SMZEE, Ndozi Multi Projects and Cleaning Africa:

SMZEE PROPERTY DEVELOPMENT

SMZee is a property refurbishment and construction company. Its founder, 23 year old Siphamandla Zwane is the youngest of the beneficiaries on this programme. SMZEE, through the ESD programme was able to gain clarity on their standing in the construction market, and was able to streamline and optimise its processes. One of its notable projects include the being part of the team in building the Orangefarm Buyback Centre. Through a customised and beneficiary-focussed Enterprise and Supplier Development programme, SMZee was able to grow its revenue by over 100%. SMZEE was the first beneficiary on the LEAP-ETC programme to be integrated into the ETC supply chain.



Ndozi Multy Projects, the only company in the programme headed by a black female has seen quite a few milestones during their time on the ETC-LEAP ED Programme. This company, headed by Fortunate Makhubele, has benefitted greatly its coaching related to sales and expansion into new markets. One of their notable success stories is their CIDB upgrade from grade 1 to grade 3. This is testament to their improvement in skills of their team and work standards.



Cleaning Africa is a company with the largest number of employees in the programme and has also seen significant success with their team of 500 all around Gauteng Province. One of the more notable services Cleaning Africa was afforded through the LEAP-ETC was the implementation of their International Standard for Organisation (ISO) system. This system is an internationally recognised standard for operational efficiency of a company and is essential especially in the Cleaning Industry. With this accreditation, Cleaning Africa will be enabled to bid for larger contracts and give their clients the peace of mind that their services are indeed world class.